

Global Beam and ORBCOMM to deliver complete IoT solution offerings in UAE

13-February -2019, Dubai, United Arab Emirates: Global Beam Telecom, a leading satellite communications provider headquartered in Dubai, United Arab Emirates, today announced that it has signed a distributor agreement with ORBCOMM (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, to deliver ORBCOMM's broad portfolio of IoT products and services to customers in a variety of industrial markets throughout the United Arab Emirates.

Through this agreement, ORBCOMM and Global Beam will provide asset tracking, monitoring and control solutions targeted for the transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining, and government markets. ORBCOMM and Global Beam will enable customers to increase visibility and security over their fixed and mobile assets and gain operational efficiencies to streamline their business and improve logistics management.

"Our value-added partnership with Global Beam Telecom is an exciting opportunity to deliver best-in-class IoT solutions for industrial customers throughout the United Arab Emirates," said Alain

Nicolle, ORBCOMM's Vice President of Sales for Europe, the Middle East and Africa. "By leveraging Global Beam's wealth of experience in satellite communications, coupled with the strength and reliability of ORBCOMM's leading products and services, we have created a powerful combination that will help expand our market reach in the region."

"When evaluating partners for IoT and M2M solutions, ORBCOMM complements our global connectivity strategy for a number of reasons," said Abdullah Sulaiman, Chief Executive Officer of Global Beam Telecom. "ORBCOMM's advanced products are supported by the Inmarsat IsatData Pro (IDP) satellite network, providing secure and ubiquitous global coverage with low latencies, which is key in critical communications, especially in remote and harsh environments."

About Global Beam Telecom

Global Beam Telecom (GBT) is a satellite telecommunication solutions provider based in Dubai, United Arab Emirates. Their world-class portfolio of products and services covers the entire spectrum of secure satellite communications, including fixed and mobile turnkey solutions to meet the connectivity and communication needs of diverse industry sectors. With their strategically located Head Office in Business Bay, GBT provides best-in-class remote and mobile connectivity solutions to clients across the MENA region. For more information, visit www.globalbeamtelecom.com.

About ORBCOMM

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.